

Table A  
INTUIT INC.  
GAAP CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS  
(In thousands, except per share data)  
(Unaudited)

	Quarter Ended July 31,		Year Ended July 31,	
	2000	2001	2000	2001
Net revenue	\$ 162,259	\$ 191,169	\$ 1,093,825	\$ 1,261,461
Costs and expenses:				
Cost of revenue				
Products and services	57,347	63,814	282,385	312,040
Amortization of purchased software and other	1,762	3,729	8,798	14,949
Customer service and technical support	25,996	33,285	139,550	149,353
Selling and marketing	48,179	55,070	264,367	270,216
Research and development	42,554	51,911	169,083	207,085
General and administrative	18,899	25,304	83,745	102,918
Charge for purchased research and development	--	--	1,312	238
Acquisition related costs	36,238	42,874	157,948	248,202
Reorganization costs	--	--	3,500	--
Total costs and expenses	<u>230,975</u>	<u>275,987</u>	<u>1,110,688</u>	<u>1,305,001</u>
Loss from operations	(68,716)	(84,818)	(16,863)	(43,540)
Interest and other income and expense, net	18,462	12,630	48,443	60,366
Gain (loss) on marketable securities and other investments, net	79,034	(10,746)	481,130	(98,053)
Net loss on divestiture of businesses	--	(16,954)	--	(15,315)
Income (loss) before income tax, minority interest and cumulative effect of accounting change	28,780	(99,888)	512,710	(96,542)
Income tax provision (benefit)	11,567	(38,795)	207,184	(229)
Minority interest	68	196	(135)	794
Income (loss) before cumulative effect of accounting change	<u>17,145</u>	<u>(61,289)</u>	<u>305,661</u>	<u>(97,107)</u>
Cumulative effect of accounting change, net of taxes of \$9,543	--	--	--	14,314
Net income (loss)	<u>\$ 17,145</u>	<u>\$ (61,289)</u>	<u>\$ 305,661</u>	<u>\$ (82,793)</u>
Basic net income (loss) per share before cumulative effect of accounting change	\$ 0.08	\$ (0.29)	\$ 1.52	\$ (0.47)
Cumulative effect of accounting change	--	--	--	0.07
Basic net income (loss) per share	<u>\$ 0.08</u>	<u>\$ (0.29)</u>	<u>\$ 1.52</u>	<u>\$ (0.40)</u>
Shares used in per share amounts	<u>203,721</u>	<u>209,800</u>	<u>200,770</u>	<u>207,959</u>
Diluted net income (loss) per share before cumulative effect of accounting change	\$ 0.08	\$ (0.29)	\$ 1.45	\$ (0.47)
Cumulative effect of accounting change	--	--	--	0.07
Diluted net income (loss) per share	<u>\$ 0.08</u>	<u>\$ (0.29)</u>	<u>\$ 1.45</u>	<u>\$ (0.40)</u>
Shares used in per share amounts	<u>211,940</u>	<u>209,800</u>	<u>211,271</u>	<u>207,959</u>