

Table A
INTUIT INC.
GAAP CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS
(In thousands, except per share data)
(unaudited)

	Three Months Ended		Six Months Ended	
	January 31,		January 31,	
	2001	2002	2001	2002
Net revenue:				
Products	\$ 372,252	\$ 422,827	\$ 492,075	\$ 537,410
Services	64,453	106,623	111,993	183,417
Other	20,855	17,795	41,014	35,184
Total net revenue	457,560	547,245	645,082	756,011
Costs and expenses:				
Cost of revenue:				
Products, services and other	103,819	121,064	170,713	193,416
Amortization of purchased software and other	3,858	7,171	6,845	8,877
Customer service and technical support	46,134	53,139	78,530	92,092
Selling and marketing	85,567	94,931	146,667	166,826
Research and development	54,599	53,263	102,477	103,203
General and administrative	25,914	32,123	53,697	60,716
Acquisition-related charges	43,074	62,099	82,753	103,186
Loss on impairment of long-lived asset	-	-	-	27,000
Total costs and expenses	362,965	423,790	641,682	755,316
Income from operations	94,595	123,455	3,400	695
Interest and other income and expense, net	16,548	8,526	32,666	20,323
Gains (losses) on marketable securities and other investments, net	(71,935)	1,632	(75,803)	(10,622)
Gain on divestiture	1,639	-	1,639	-
Income (loss) before income taxes, minority interest and cumulative effect of accounting change	40,847	133,613	(38,098)	10,396
Provision (benefit) for income taxes (i)	14,188	13,745	(16,728)	(17,045)
Minority interest	97	-	147	-
Income (loss) before cumulative effect of accounting change	26,562	119,868	(21,517)	27,441
Cumulative effect of accounting change, net of taxes of \$9,543	-	-	14,314	-
Net income (loss)	\$ 26,562	\$ 119,868	\$ (7,203)	\$ 27,441
Basic net income (loss) per share before cumulative effect of accounting change	\$ 0.13	\$ 0.56	\$ (0.10)	\$ 0.13
Cumulative effect of accounting change	-	-	0.07	-
Basic net income (loss) per share	\$ 0.13	\$ 0.56	\$ (0.03)	\$ 0.13
Shares used in per share amounts	207,594	212,520	206,661	211,780
Diluted net income (loss) per share before cumulative effect of accounting change	\$ 0.12	\$ 0.55	\$ (0.10)	\$ 0.13
Cumulative effect of accounting change	-	-	0.07	-
Diluted net income (loss) per share	\$ 0.12	\$ 0.55	\$ (0.03)	\$ 0.13
Shares used in per share amounts	215,927	219,355	206,661	217,914

- (i) The difference in the effective tax rate for each of these periods was primarily due to the tax benefit related to divestitures that became available in the second quarter of fiscal 2002. The company also reported pre-tax income for the six months ended January 31, 2002 as opposed to a pre-tax loss for the six months ended January 31, 2001, which also contributed to the difference in the effective tax rate for these periods.