

Table A
INTUIT INC.
GAAP CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS
(In thousands, except per share data)
(unaudited)

	Three Months Ended		Nine Months Ended	
	April 30,		April 30,	
	2001	2002	2001	2002
Net revenue:				
Products	\$ 244,709	\$ 332,497	\$ 736,784	\$ 869,907
Services	161,846	198,355	273,839	381,772
Other	18,655	14,374	59,669	49,558
Total net revenue	425,210	545,226	1,070,292	1,301,237
Costs and expenses:				
Cost of revenue:				
Products, services and other	77,513	80,513	248,226	273,929
Amortization of purchased software and other	4,375	1,565	11,220	10,442
Customer service and technical support	37,538	45,807	116,068	137,899
Selling and marketing	68,479	89,830	215,146	256,656
Research and development	52,697	52,908	155,174	156,111
General and administrative	23,917	29,339	77,614	90,055
Charge for purchased research and development	238	-	238	-
Charge for vacant facilities	-	13,237	-	13,237
Acquisition-related charges	122,575	37,562	205,328	140,748
Loss on impairment of long-lived asset	-	-	-	27,000
Total costs and expenses	387,332	350,761	1,029,014	1,106,077
Income from operations	37,878	194,465	41,278	195,160
Interest and other income and expense, net	15,070	8,308	47,736	28,631
Gains (losses) on marketable securities and other investments, net	(11,504)	1,356	(87,307)	(9,266)
Gain on divestiture	-	8,308	1,639	8,308
Income before income taxes, minority interest and cumulative effect of accounting change	41,444	212,437	3,346	222,833
Provision for income taxes (i)	55,294	67,938	38,566	50,893
Minority interest	451	18	598	18
Income (loss) before cumulative effect of accounting change	(14,301)	144,481	(35,818)	171,922
Cumulative effect of accounting change, net of taxes of \$9,543	-	-	14,314	-
Net income (loss)	\$ (14,301)	\$ 144,481	\$ (21,504)	\$ 171,922
Basic net income (loss) per share before cumulative effect of accounting change	\$ (0.07)	\$ 0.68	\$ (0.17)	\$ 0.81
Cumulative effect of accounting change	-	-	0.07	-
Basic net income (loss) per share	\$ (0.07)	\$ 0.68	\$ (0.10)	\$ 0.81
Shares used in per share amounts	208,715	211,614	207,345	211,724
Diluted net income (loss) per share before cumulative effect of accounting change	\$ (0.07)	\$ 0.67	\$ (0.17)	\$ 0.79
Cumulative effect of accounting change	-	-	0.07	-
Diluted net income (loss) per share	\$ (0.07)	\$ 0.67	\$ (0.10)	\$ 0.79
Shares used in per share amounts	208,715	217,173	207,345	217,667

- (i) There is a difference in the effective tax rate for each of these periods, primarily due to the tax benefit related to divestitures that became available in the second quarter ending January 31, 2002.