

Table A
INTUIT INC.
GAAP CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS
(In thousands, except per share data)
(Unaudited)

	Three Mos. Ended January 31,		Six Mos. Ended January 31,	
	2000	2001	2000	2001
Net revenue	\$ 425,499	\$ 457,560	\$ 602,427	\$ 645,082
Costs and expenses:				
Cost of goods sold				
Product and service	93,066	103,819	149,506	170,713
Amortization of purchased software and other	2,489	3,858	4,921	6,845
Customer service and technical support	47,657	46,134	81,958	78,530
Selling and marketing	86,110	85,567	156,015	146,667
Research and development	44,038	54,599	85,750	102,477
General and administrative	23,327	25,914	44,819	53,697
Charge for purchased research and development	--	--	1,312	--
Amortization of acquisition costs	46,216	43,074	83,306	82,753
Reorganization costs	--	--	3,500	--
Total costs and expenses	<u>342,903</u>	<u>362,965</u>	<u>611,087</u>	<u>641,682</u>
Income (loss) from operations	82,596	94,595	(8,660)	3,400
Interest and other income and expense, net	6,988	16,548	15,465	32,666
Losses on marketable securities and other investments, net	(2,800)	(71,935)	(20,110)	(75,803)
Gain on divestiture	--	1,639	--	1,639
Income (loss) before income tax, minority interest and cumulative effect of accounting change	86,784	40,847	(13,305)	(38,098)
Income tax provision (benefit)	29,582	14,188	(4,587)	(16,728)
Minority interest	(90)	97	(149)	147
Income (loss) before cumulative effect of accounting change	<u>57,292</u>	<u>26,562</u>	<u>(8,569)</u>	<u>(21,517)</u>
Cumulative effect of accounting change, net of taxes of \$9,543	--	--	--	14,314
Net income (loss)	<u>\$ 57,292</u>	<u>\$ 26,562</u>	<u>\$ (8,569)</u>	<u>\$ (7,203)</u>
Basic net income (loss) per share before cumulative effect of accounting change	\$ 0.29	\$ 0.13	\$(0.04)	\$ (0.10)
Cumulative effect of accounting change	--	--	--	0.07
Basic net income (loss) per share	<u>\$ 0.29</u>	<u>\$ 0.13</u>	<u>\$ (0.04)</u>	<u>\$ (0.03)</u>
Shares used in per share amounts	<u>195,935</u>	<u>207,594</u>	<u>192,285</u>	<u>206,661</u>
Diluted net income (loss) per share before cumulative effect of accounting change	\$ 0.27	\$ 0.12	\$(0.04)	\$ (0.10)
Cumulative effect of accounting change	--	--	--	0.07
Diluted net income (loss) per share	<u>\$ 0.27</u>	<u>\$ 0.12</u>	<u>\$ (0.04)</u>	<u>\$ (0.03)</u>
Shares used in per share amounts	<u>209,566</u>	<u>215,927</u>	<u>192,285</u>	<u>206,661</u>