

<b>Financial Performance</b>			
(millions excl. EPS)	30-Apr-01	30-Apr-01	
	QTR	FYTD	
<b>Continuing Operations (Pro Forma) *</b>			
Net Revenue	\$425.2	\$1,070.3	
After COGs	\$347.7	\$822.1	
% of Revenue	82%	77%	
Operating Income	\$165.1	\$258.1	
% of Revenue	39%	24%	
Net Income	\$118.4	\$201.2	
Earnings Per Share (sum)	\$0.55	\$0.93	
Earnings Per Share (calc)	\$0.55	\$0.93	
First Call Consensus	\$0.53	\$0.91	
<b>Reported According To GAAP</b>			
Net Revenue	\$425.2	\$1,070.3	
Earnings Per Share	(0.07)	(0.10)	
<b>Capital Expenditures</b>	\$12.8	\$66.6	
<b>Depreciation</b>	\$15.6	\$47.1	
<b>Common Stock Outstanding</b>	209.0	209.0	

<b>Internet Metrics</b>			
(millions)	30-Apr-01	30-Apr-01	
	QTR	FYTD	
<b>Internet Revenue By Type</b>			
Advertising	\$5.5	\$20.2	
Transaction	\$113.0	\$171.2	
Electronic Distribution	\$51.7	\$142.1	
<b>Total Internet Revenue</b>	<b>\$170.2</b>	<b>\$333.5</b>	
<b>Internet Revenue By Source</b>			
Consumer, Mortgage, Insurance	\$29.1	\$83.6	
Tax	\$110.1	\$167.4	
Small Business, Payroll, Supplies	\$31.0	\$82.5	
<b>Total Internet Revenue</b>	<b>\$170.2</b>	<b>\$333.5</b>	

<b>Highlights Q3 FY01</b>	
*Grew pro forma operating profits 2x times faster than revenue and beat EPS consensus by 2 cents	
*Tax businesses delivered another record season	
*QuickenLoans: \$1 billion in closed loans, revenue triple Q3 last year	
*Payroll business growing fast and is profitable	

<b>Business Operations (Revenue Mix)</b>							
Seasonality can create large quarter-to-quarter variations							
(millions)	Q1 FY01	Q2 FY01	Q3 FY01	Q4 FY01	FY01 TD	FY00 TD	FY00
Japan	\$10.9	\$17.2	\$12.8		\$40.9	\$41.8	\$55.6
Canada	\$5.0	\$19.9	\$7.7		\$32.6	\$23.2	\$24.8
Int'l Other	\$2.1	\$1.6	\$3.4		\$7.1	\$9.4	\$13.9
Small Business	\$41.0	\$96.2	\$47.4		\$184.6	\$169.2	\$208.2
Financial Supplies	\$28.8	\$33.7	\$26.6		\$89.1	\$84.2	\$110.7
Payroll Services	\$23.9	\$30.2	\$29.5		\$83.6	\$54.2	\$75.4
Tax - Consumer	\$7.0	\$83.2	\$171.3		\$261.5	\$206.3	\$216.1
Tax -Professional	\$5.4	\$109.1	\$61.2		\$175.7	\$159.2	\$163.1
QuickenLoans	\$17.0	\$20.1	\$35.2		\$72.3	\$43.1	\$56.5
*** Personal Finance	\$46.6	\$46.4	\$30.0		\$123.0	\$140.9	\$169.5

<b>Financial Outlook **</b>							
Seasonality can create large quarter-to-quarter variations							
(\$millions)	Q1 FY01 (act)	Q2 FY01 (act)	Q3 FY01 (ac t)	Q4 FY01 (est)	FY01 (est)	FY00	Est. Growth FY02
Revenue	\$187.5	\$457.6	\$425.2	~\$190	~\$1,260	\$1,093.8	15-20%
Pro forma Op Income	(\$48.5)	\$141.5	\$165.1	(\$50-\$45)	\$208-\$213	\$154.7	25-30%
Interest Income	\$16.1	\$16.5	\$15.1	\$12-\$14	\$60-\$62	\$48.4	
EPS Shares	205.7	215.9	214.5	214-217	210-217	211.3	

<b>Metrics For The Quarter</b>		
Tax Stats	Other Facts	Financial Facts
TurboTax units: Fed 5.2M	New QuickBooks Users: 106K	Charge to goodwill of \$77M related to VFSC (\$51M) and SecureTax (\$26M)
TurboTax Web: Fed 2.4M (incl. 1.2M free QTFP units)	Total Payroll Customers: 630K	
TurboTax unit retail share: 69.7%		
TurboTax retail dollar share: 82.3%		
Efile Returns: FY00 8.5M, FY01 11.9M (efile returns from all Intuit products)		
ATR Customers: >150K		

\* Excludes acquisition and reorganization costs, pre-tax gains and losses related to marketable securities and other investments, and other similar items

\*\* This contains forward looking information that is subject to risks and uncertainties. Actual results may differ materially due to the factors included in Intuit's May 22, 2001 earnings press release, its fiscal 2000 Form 10K and other recent SEC filings.

\*\*\* Includes Insurance

