

Table A  
INTUIT INC.  
GAAP CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS  
(In thousands, except per share data)  
(Unaudited)

	Three Months Ended April 30,		Nine Months Ended April 30,	
	2000	2001	2000	2001
Net revenue	\$ 329,139	\$ 425,210	\$ 931,566	\$ 1,070,292
Costs and expenses:				
Cost of revenue				
Products and services	75,532	77,513	225,038	248,226
Amortization of purchased software and other	2,115	4,375	7,036	11,220
Customer service and technical support	31,596	37,538	113,554	116,068
Selling and marketing	60,173	68,479	216,188	215,146
Research and development	40,779	52,697	126,529	155,174
General and administrative	20,027	23,917	64,846	77,614
Charge for purchased research and development	--	238	1,312	238
Acquisition related costs	38,404	122,575	121,710	205,328
Reorganization costs	--	--	3,500	--
Total costs and expenses	<u>268,626</u>	<u>387,332</u>	<u>879,713</u>	<u>1,029,014</u>
Income from operations	60,513	37,878	51,853	41,278
Interest and other income and expense, net	14,516	15,070	29,981	47,736
Gain (loss) on marketable securities and other investments, net	422,206	(11,504)	402,096	(87,307)
Gain on divestiture	--	--	--	1,639
Income before income tax, minority interest and cumulative effect of accounting change	<u>497,235</u>	<u>41,444</u>	<u>483,930</u>	<u>3,346</u>
Income tax provision	200,204	55,294	195,617	38,566
Minority interest (income)	(54)	451	(203)	598
Income (loss) before cumulative effect of accounting change	<u>297,085</u>	<u>(14,301)</u>	<u>288,516</u>	<u>(35,818)</u>
Cumulative effect of accounting change, net of taxes of \$9,543	--	--	--	14,314
Net income (loss)	<u>\$ 297,085</u>	<u>\$ (14,301)</u>	<u>\$ 288,516</u>	<u>\$ (21,504)</u>
Basic net income (loss) per share before cumulative effect of accounting change	\$ 1.47	\$ (0.07)	\$ 1.44	\$ (0.17)
Cumulative effect of accounting change	--	--	--	0.07
Basic net income (loss) per share	<u>\$ 1.47</u>	<u>\$ (0.07)</u>	<u>\$ 1.44</u>	<u>\$ (0.10)</u>
Shares used in per share amounts	<u>202,342</u>	<u>208,715</u>	<u>199,787</u>	<u>207,345</u>
Diluted net income (loss) per share before cumulative effect of accounting change	\$ 1.39	\$ (0.07)	\$ 1.37	\$ (0.17)
Cumulative effect of accounting change	--	--	--	0.07
Diluted net income (loss) per share	<u>\$ 1.39</u>	<u>\$ (0.07)</u>	<u>\$ 1.37</u>	<u>\$ (0.10)</u>
Shares used in per share amounts	<u>214,362</u>	<u>208,715</u>	<u>211,049</u>	<u>207,345</u>