

Table A
INTUIT INC.
GAAP CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS
(In thousands, except per share data)
(unaudited)

	Quarter Ended October 31,	
	<u>2000</u>	<u>2001</u>
Net revenue:		
Products	\$ 119,823	\$ 114,583
Services	47,540	76,794
Other	<u>20,159</u>	<u>17,389</u>
Total net revenue	187,522	208,766
Costs and expenses:		
Cost of revenue:		
Products, services and other	66,894	72,352
Amortization of purchased software and other	2,987	1,706
Customer service and technical support	32,396	38,953
Selling and marketing	61,100	71,895
Research and development	47,878	49,940
General and administrative	27,783	28,593
Acquisition-related charges	39,679	41,087
Loss on impairment of long-lived asset	<u>-</u>	<u>27,000</u>
Total costs and expenses	<u>278,717</u>	<u>331,526</u>
Loss from operations	(91,195)	(122,760)
Interest and other income and expense, net	16,118	11,797
Loss on marketable securities and other investments, net	<u>(3,868)</u>	<u>(12,254)</u>
Loss before income tax benefit, minority interest and cumulative effect of accounting change	(78,945)	(123,217)
Income tax benefit	(30,916)	(30,790)
Minority interest	<u>50</u>	<u>-</u>
Loss before cumulative effect of accounting change	(48,079)	(92,427)
Cumulative effect of accounting change, net of taxes of \$9,543	14,314	-
Net loss	<u>\$ (33,765)</u>	<u>\$ (92,427)</u>
Basic and diluted net loss per share before cumulative effect of accounting change	\$ (0.23)	\$ (0.44)
Cumulative effect of accounting change	<u>0.07</u>	<u>-</u>
Basic and diluted net loss per share	<u>\$ (0.16)</u>	<u>\$ (0.44)</u>
Shares used in per share amounts	<u>205,727</u>	<u>211,039</u>