

Table B
INTUIT INC.
PRO FORMA CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (i)
(In thousands, except per share data)
(unaudited)

	Quarter Ended	
	October 31,	
	<u>2000</u>	<u>2001</u>
Net revenue	\$ 187,522	\$ 208,766
Costs and expenses:		
Cost of revenue:		
Products, services and other	66,894	72,352
Customer service and technical support	32,396	38,953
Selling and marketing	61,100	71,895
Research and development	47,878	49,940
General and administrative	27,783	28,593
Total costs and expenses	<u>236,051</u>	<u>261,733</u>
Loss from operations	(48,529)	(52,967)
Interest and other income and expense, net	<u>16,118</u>	<u>11,797</u>
Loss before income tax benefit and minority interest	(32,411)	(41,170)
Income tax benefit	(11,020)	(13,586)
Minority interest	<u>50</u>	<u>-</u>
Net loss	<u>\$ (21,441)</u>	<u>\$ (27,584)</u>
Basic and diluted net loss per share	<u>\$ (0.10)</u>	<u>\$ (0.13)</u>
Shares used in per share amounts	<u>205,727</u>	<u>211,039</u>

- (i) This statement of operations information for the quarters ended October 31, 2000 and 2001 is for illustrative purposes only and is not prepared in accordance with generally accepted accounting principles. The following table reconciles our GAAP net loss from Table A to our pro

	Quarter Ended	
	October 31,	
	<u>2000</u>	<u>2001</u>
GAAP net loss	\$ (33,765)	\$ (92,427)
Pro forma adjustments:		
Amortization of purchased software and other	2,987	1,706
Acquisition-related charges	39,679	41,087
Loss on impairment of long-lived asset	-	27,000
Loss on marketable securities and other investments, net	3,868	12,254
Income tax benefit	(19,896)	(17,204)
Cumulative effect of accounting change, net of taxes of \$9,543	(14,314)	-
Pro forma net loss	<u>\$ (21,441)</u>	<u>\$ (27,584)</u>

forma net loss in Table B: