

Financial Performance		
(millions excl. EPS)	31-Oct-01	31-Oct-01
	QTR	FYTD
Continuing Operations (Pro Forma) *		
Net Revenue	\$208.8	\$208.8
After COS	\$136.4	\$136.4
Operating Loss	\$(53.0)	\$(53.0)
% of Revenue	N/A	N/A
Net Loss	\$(27.6)	\$(27.6)
Loss Per Share (sum)	\$(0.13)	\$(0.13)
Loss Per Share (calc)	\$(0.13)	\$(0.13)
First Call Consensus	\$(0.15)	\$(0.15)
Reported According To GAAP		
Net Revenue	\$208.8	\$208.8
Loss Per Share	\$(0.44)	\$(0.44)
Cash and Short-term Investments	\$1,464.3	\$1,464.3
Capital Expenditures	\$16.3	\$16.3
Depreciation	\$16.1	\$16.1
Common Stock Outstanding	211.3	211.3

Revenue Metrics		
(millions)	31-Oct-01	31-Oct-01
	QTR	FYTD
Company Net Revenue		
Products	\$114.6	\$114.6
Services	\$76.8	\$76.8
Other	\$17.4	\$17.4
Total Company Revenue	\$208.8	\$208.8
Internet Revenue By Type		
Advertising	\$7.6	\$7.6
Transactions	\$39.0	\$39.0
Electronic Distribution	\$29.0	\$29.0
Total Internet Revenue	\$75.6	\$75.6

Highlights - Q1 and FY02	
*Beat the pro forma per share consensus by 2 cents	
*Revenue growth up 11% over last year	
* Raising pro forma operating income guidance	

Business Operations (Revenue Mix)							
Seasonality can create large quarter-to-quarter variations							
(millions)	Q1 FY02	Q2 FY02	Q3 FY02	Q4 FY02	FY02 TD	FY01 TD	FY01
Japan	\$10.4				\$10.4	\$10.9	\$52.3
Canada	\$3.9				\$3.9	\$5.0	\$34.6
Int'l Other	\$1.9				\$1.9	\$2.1	\$11.0
QuickBooks/Bus. Mgt.	\$37.4				\$37.4	\$40.3	\$216.6
Financial Supplies	\$30.3				\$30.3	\$29.3	\$119.5
Employer Services	\$34.1				\$34.1	\$23.9	\$118.2
Tax - Consumer	\$4.2				\$4.2	\$7.0	\$272.2
Tax - Professional	\$6.7				\$6.7	\$5.5	\$181.0
Quicken Loans	\$40.0				\$40.0	\$17.0	\$113.1
Personal Finance	\$39.8				\$39.8	\$46.6	\$143.0

Financial Outlook **						
Seasonality can create large quarter-to-quarter variations						
(millions)	Q1 FY02 (act)	Q2 FY02 (est)	Q3 FY02 (est)	Q4 FY02 (est)	FY02 (est)	FY01
Revenue	\$208.8	\$530-\$550	\$520-\$540	\$200-\$210	\$1459-\$1510	\$1,261.5
Pro Forma Op Income	\$(53.0)	\$177-\$180	\$206-\$210	\$(50) - \$(47)	\$280-\$290	\$219.8
Interest Income	\$11.8	\$8-\$9	\$8-\$9	\$7-\$8	\$35-\$38	\$60.4
Shares Used For EPS	211.0	220-223	223-225	218-221	222-224	215.3

Key Metrics		
Small Business Stats FY02	Quicken Loans Stats FY02	Employees (includes temps)
QuickBooks retail unit share: 78.3%	Closed loans unit growth: 118%	Current Qtr. 6,216 FY01 6,018
QuickBooks retail dollar share: 83.7%	Q1 loans processed \$1.2 billion, up 136%	
Quicken Stats FY02	Other Facts	
Quicken retail unit share: 74.5%	Intuit's investor day will be held September 17, 2002	
Quicken retail dollar share: 77.7%		

* Excludes acquisition-related costs, pre-tax gains and losses related to marketable securities and other investments, and other similar items.

** This contains forward looking information that is subject to risks and uncertainties. Actual results may differ materially due to the factors included in Intuit's November 15, 2001 earnings press release, its fiscal 2001 Form 10-K and at www.intuit.com/company/investors/considerations.html.